Call for n. 1 Short Research Fellowship - Ca' Foscari University of Venice—Department of Management
(L. 240of 30th December 2010, art. 18, DL 19/2012;
Regulations about Short Research fellowships DR 399/2018 of 04th May 2018)

The present document in English is to be considered as a mere translation of the provisions of the call which is available in Italian at the following link. The text in Italian is the official text of the notice of competition for all legal intents and purposes and, in the event of non-conformity with the present document, it shall prevail.

The Department of Management – Ca’ Foscari University of Venice, having regard to the resolution of the Department Council of 19th December 2018, establishes the research programme for awarding of n. 1 (one) short research fellowship in "The opportunities of the Chinese e-commerce platforms for made in Italy companies in the furniture sector", CUP H76C19000070007, lasting 12 months, starting from the signature of the contract, with the possibility of renewal within the limits of art. 4 of the Regulations for awarding of university short research fellowships and of art. 2 of the Agreements between the Sponsor and the Department of Management.

The research fellowship is awarded for the purpose of collaboration with the following research programme of the Department of Management - abstract:
- Market surveys, data collection, make a business strategy to enter in the Chinese market using digital tools for promotion and retail. Expected results: the development of a promotional campaign on Baidu search engine, creation of business pages on the main Chinese social networks, make a dashboard that allows conversion rate, to build brand value and improve customers loyalty.

The research fellowship amounts to Euro 15,000.00, net to the recipient; the amount will be given through deferred bimonthly payments and it will be inclusive of any possible cost related to the research activity of the project.

Deadline: 21st February 2019, h 13:00.

Rules of eligibility - Beneficiaries.

a) People with masters degree (or equivalent) and an adequate scientific and professional cv are eligible;

b) with the following skills and experiences:
  knowledge of Chinese language, culture and trade.

Applicants must hold all the requisites within the call deadline. The qualifications will be evaluated by a Commission that examines the eligibility and qualifications of the candidates and makes a merit rank of them.

Short Research Fellowship to non-EU citizens.

If a non-EU citizen already living in Italy applies for a Research Fellowship, he must hold a residence permit valid up to the Deadline of the call. Otherwise, the Department undertakes to undergo the procedures for obtaining a residence permit for research activities.

How to apply

Candidates should submit:
1. The application form (http://www.unive.it/data/29520), duly dated and signed.
2. A CV in European format (http://www.unive.it/pag/10368), duly dated and signed. The candidates have to specify that what declared is true (D.P.R. 445/2000) and the consent to the use of personal data (D.Lgs. 96/2003 and art. 13 of GDPR 679/16).
3. A photocopy of a valid identity document (e.g. Identity Card or Passport).
4. All documents, qualifications and publications relevant for the selection procedure.

Information and contacts: For more information contact: Research Office – Department of Management, tel. +39 041-2348705/8787 e-mail: ricerca.management@unive.it
The applicants will not be admitted automatically to the present selection in case of lack or inaccuracy of the declarations sent for points 1, 2 and 3.

**How to submit your application**

Hard copy of the application should be printed, signed and delivered to Department of Management – Research Office – Fondamenta San Giobbe – Cannaregio 873 – 30121 Venice (Italy) by hand delivery (Mon-Fri, 9:00-13:00) or by registered mail with return receipt. Copy of the application could be sent also by e-mail to: ricerca.management@unive.it writing “SRF – Chinese electronic trade”.

**Selection procedure**

The selection is made by assessment of the scientific-professional qualifications of the candidates, the curriculum vitae et studiorum, other documents presented for the selection.

**Incompatibility**

The fellowships within this announcement may not be combined with:
- other research grants;
- fellowships of any other kind, with the exception of those awarded by national or foreign research institutes to integrate, with periods abroad, the specific research activities required by this announcement.

In the case of self-employment, employment or para-subordinate employment, compatibility shall be determined by the Research Project Supervisor.

The granting of the Short Research fellowship does not give rise to the establishment of any employment relationship, nor does it give rise to rights regarding access to the roles of the University staff.

**Information and contacts**

Candidates may find further details about the application process and the research projects in the official Call published on Albo on line [http://www.unive.it/data/30402/](http://www.unive.it/data/30402/) and on Department website [http://www.unive.it/data/17431/](http://www.unive.it/data/17431/).

For further information please write to the following web mail: ricerca.management@unive.it

**Evaluation Procedure and Commission.**

A **Commission** summoned by the Director of the Department, who indicates the President of the Commission and the member taking the minutes, will evaluate the applications.

**Evaluation procedure.** The Commission defines the general evaluation criteria in order to ascertain the suitability of the applicants to the research activities. The Commission compiles a ranking and specifies the winning applicant, having regard to the score appointed to experience and qualifications, as specified by the Call.

**Awarding of the short research fellowship.** Having received the selection documents, and at the outcome of the checks, the Director approves, by his own decree, the classification and the selection procedure reports and makes them public according to the procedures specified in the Regulation awarding the short research fellowship art. 6 and in the website [http://www.unive.it/data/28900/](http://www.unive.it/data/28900/). Exclusion is justified in detail in the selection reports which can be accessed in accordance with law 241/90.

The Director of the Department, at which the research programme will be conducted, awards the research fellowship to the winner of the selection procedure, subject to ascertainment of the prescribed requirements. The latter shall accept the awards within 7 days from receipt of the communication by answering to the e-mail sent by the Administrative Office of the Management Department, which will establish the terms of and procedures for the collaboration and allocation of the grant and will give information also about the signing of the relative contract.

The Department will revoke the procedure or will not stipulate the contract with the winner if the Research topic will lose interest or if the Sponsor will not pay the grant for the Short Research Fellowship.
Grant. The fellowship is intended to provide the successful candidate with the opportunity to pursue his/her own research while benefiting from the range of expertise at Ca' Foscari University of Venice. The tutor coordinates the activities of the Research Fellow and any other research activity within the same program and provides the Fellow with all the information for carrying out the research. The Department provides the Research Fellow with the needed back-up support such as access to facilities, equipment and administrative services. The Research Fellowship is not, in any case, considered as an employment contract and the Fellow is not part of the University staff. The rights for any patentable invention coming from Research Activities belong to the University or entities with which the University has signed (or will sign) specific agreements.

The person responsible for administrative proceedings

In accordance with Art. 5 of Law no. 241 dated 7 August 1990, as amended, the person responsible for the selection process (RPA) is Sonia Pastrello who can be reached at the Department of Management, at the e-mail address segreteria.management@unive.it and telephone no 041 2348721.

Final provisions

For anything not specified in this call, see the University of Venice's current regulations regarding the awarding for research fellowships and the current legislation.

Date 30th January 2019

The Director of Management Department
Prof. Gaetano Zilio Grandi

Responsible for the administration procedure
Management Department Executive Officer
Dr. Sonia Pastrello

This original document is archived at the Management Department

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