

**1 Research fellowship on: “for the transversal activity CC1 - Incubation HUB Companies of the PNRR project iNEST - Startup Development Expert”, PNRR iNEST Project, Interconnected North-East Innovation Ecosystem - Implementing Entity: University of Padua, - CUP: H43C22000540006 (Italian law 30 December 2010, n.240, art. 22)**

The present document in English is to be considered as a mere summary of the main provisions of the notice of competition which is available in Italian at the following ([link](#)). The text in Italian is the official text of the notice of competition for all legal intents and purposes and, in the event of non-conformity with the present document, it shall prevail.

### Description

The “Centro temporaneo Progetto Ecosistema dell’Innovazione” at Università Ca' Foscari Venezia invites applications for 1 fellowship in:

**Title:** Cooperate in development of research start-ups and spin-offs for the transversal activity CC1 - Incubation HUB Companies of the PNRR project iNEST - Startup Development Expert

**SSD or Research sector:** ECON-06/A; Cod. GSD 13/ECON-06 - ECONOMIA AZIENDALE (business economics)

**Scientific coordinator and supervisor:** Prof. Marco Vedovato

**Duration:** 12 months

### Abstract:

This research fellow position is based in the cross-cutting activity CC1 of the iNEST project.

### iNEST (interconnected Nord-Est Innovation Ecosystem) objectives:

iNEST is a new model of innovation ecosystem. Innovation Ecosystems are networks of universities, public research bodies, local government bodies, other highly qualified and internationally recognized public and private entities. They act on areas of technological specialization possessed with the industrial and research vocations of the reference territory, promoting and strengthening the collaboration among the research system, the production system and the territorial institutions.

**Cross-cutting Activity [CC1]** “Support the generation and the development of research start-ups and spin-offs” objectives

Within the design of an innovation ecosystem, it is strategic to favour the development of a transversal action to all SPOKES, functional for the generation and the development of research start-ups and spin-offs. This action is characterised by:

- A decentralized, yet coordinated, management of the Pre-Acceleration phase, as a course of action entrusted to the individual SPOKES to generate and select innovative ideas to be turned into research start-ups and spin-offs. Decentralized management allows to help the neo-entrepreneurs-to-be (students, PhDs,

researchers, etc.), while the coordination allows reaching economics of replication, designing methodologies and technological platforms applicable to all SPOKEs, starting from the best cases of each university;

- A centralized management of the Acceleration & Fundraising phases, as a course of action for the definition of the business model of the research start-ups and spin-offs and the management of the investment rounds, to get those to enter the market and consequently scale up. Centralized management of the phases, along which the new enterprises face the real market (clients and investors), allows reaching economics of scale, using methodologies and technological platforms already developed and tested.

### **Research fellowship objectives**

The research fellow will collaborate in the activities planned for the last year of the project and in particular will help the Program Manager and Program Leader in:

- Supporting the start-ups that emerged from the iNEST project acceleration program in the addressing activities necessary to refine the technologies, the business model, the approach to the market and investors.

### **Research fellowship activities**

The research fellow will be responsible for:

- Evaluating the degree of innovation, maturity and industrializability of the technologies developed by the iNest CC1 start-ups
- Evaluating the sustainability of the business model and its degree of maturity
- Supporting the start-ups in reviewing and improving the relationship between technological and business aspects in order to make them suitable for financing and collaboration with established companies

### **Research fellowship results**

The research fellow will assist the Program Manager in producing the following deliverables:

- Report on pre-acceleration and acceleration results
- Report on Innovation Ecosystem framework validation

The research may be carried out in English.

The fellowships are intended to provide the successful candidates with the opportunity to pursue their own research while benefiting from the range of expertise at Università Ca' Foscari Venezia.

### **Who can apply**

Prospective candidates are expected to hold a master's degree or equivalent title obtained abroad and a professional scientific curriculum suitable for carrying out research activities.

Ca' Foscari encourages applications from researchers with positive evaluation in all the criteria in individual proposals such as Marie Skłodowska Curie Actions - Individual Fellowships/ERC Starting Grants/FIRB (Italian Fund for basic research investments)/SIR (Scientific Young Independence Research) or similar.

Researchers having successfully completed Marie Skłodowska Curie Actions - Individual Fellowships/ERC Starting Grants/FIRB (Italian Fund for basic research investments)/SIR (Scientific Young Independence Research) or similar funded projects are warmly encouraged to apply.

**Duration of contract:** 12 months (approximately starting in January 2025)

**Stipend:** The research fellowship amounts to 48.640,76 Euros per year gross percipient, net of charges to be borne by the institution.

**Deadline for submission of applications: December 06, 2024, 12.00 noon**

### How to apply:

Candidates shall submit:

1. The application form;
2. A motivation letter (max 1 page) along with their CV in European format, duly dated and signed, both to enclosed as a one single.pdf file ([link](#)); a declaration must be appended in the footnote of the curriculum, pursuant to the Italian DPR 445/2000 and subsequent amendments and additions, that the information provided corresponds to the truth. Moreover, the candidates have to consent to the use of their personal data for the purposes of this selection procedure pursuant to the Italian Legislative Decree 196/2003 and to the EU Regulations 2016/679;
3. The attachments called “obligations and understanding” and “participation and compatibility”;
4. All documents, qualifications and publications relevant for the selection procedure (please, see the notice - [link](#));
5. A copy of a valid identity document (either Identity Card or Passport);
6. (If available) Evaluation Summary Reports of Marie Skłodowska Curie Actions - Individual Fellowships/ ERC Starting Grants/FIRB (Italian Fund for basic research investments)/SIR (Scientific Young Independence Research) individual proposals having passed all the evaluation thresholds;
7. (If available) Details of Marie Skłodowska Curie Actions - Individual Fellowships, ERC Starting Grants, FIRB (Italian Fund for basic research investments)/ SIR Scientific Young Independence Research funded projects.

All the schemes of the quoted documentation are available on the website ([link](#)).

**Incomplete applications will be rejected.**

### How to submit your application

Applications should be submitted by the online procedure, available at the following link:

<https://apps.unive.it/domandeconcorso-en/accesso/inest19112024cc1startupdevexpert>

The candidates, after the uploading, will receive a submission number and an e-mail acknowledging receipt of his/her application.

The candidates if necessary could access the procedures for updating any data and materials by the link provided by the e-mail, in any case any updates must be made no later than the deadline of **December 06, 2024, 12.00 noon**.

Please note that the University can be contacted for any support needs by the candidate until 24 hours prior to the deadline.

Please note that in case of a high number of applications and / or weight of the materials loaded by the candidates the system might become slower, therefore it is suggested not to start the process close to the deadline.

**NB:** The University does not take on responsibility for wrong or late communication of addresses, nor for any communication problem not depending on the University.

### Evaluation

Up to 100 points, specifically:

For qualifications, publications and possible tests, from 0 to 60;

For interview, from 0 to 40.

### Selection procedure

The short-list of the candidates admitted to the interview, the exact time or any postponement, will be published on the University's webpage on **December 11, 2024** ([link](#)).

Short-listed candidates will be invited for interview on **December 13, 2024 (Italian time)**.

The interview will be held in remote only. Further details on how to connect online will be published alongside the convocation notice.

**It is the candidate's responsibility to check the admission results and, if admitted, to show up at the required date and time.**

The interview may ascertain knowledge of the following topic:

- The development of start-ups
- The financing of start-ups
- The management of working groups.

### Information and contacts

Candidates may find further details about the application process and the research project in the official call published on the following ([link](#))

For further information please contact CESA, email: [inest\\_pnrr@unive.it](mailto:inest_pnrr@unive.it)